To beStrong@fhb.gov.hk

cc

Bhaskar Rao
<>

bcc

Subject Hong Kong Health Care Reform

01/05/2008 20:49

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☐   ☐   ☐   ☐

Dear Sir or Madam:

I was interested to read about the thoughtful approach to health care reforms being proposed in the public health systems of Hong Kong.

Among the reform suggestions, I noted that you have identified need for a territory wide EHR systems -- In this regard, I would like to draw your attention to potentially using robust Open Source Electronic Health Records software that is now available. We represent a US based consulting company (with low cost development centers in India) that is building a Healthcare Information practice to support and install the world class Open Source VistA EHR solution (no software license cost!) that has become available from the US Department of Veteran Affairs (VA). VistA's functionality which supports healthcare best practices includes complete ambulatory and hospital information systems including ADT/Scheduling, Patient record, Computerized Physician Order Entry, decision support such as drug-on-drug interaction, Radiology, Laboratory, Inpatient and Outpatient Pharmacy, VistA Imaging (PACS) and has been honed over the last 30 years by implementation across VA's global network of 172 medical centers and thousands of outpatient centers.

VA's VistA technology has been a cited as a key enabler for VA's success in providing high quality life long health services to army veterans in the US. This superb software architecture is now available as open source (www.worldvista.org) and can be installed with zero license fee and since the source code is freely available, the software can be extensively customized to meet your unique requirements unlike any solution from commercial vendors.

And the beauty of this cutting edge solution is that with zero license fees, the implementation of this software would cost a fraction of what you would spend on an equivalent commercial application! Additionally, our VistA support center out of India would provide cost effective implementation and support service.

We can also integrate open source O3 Imaging solutions (www.o3consortium.eu) to address your public hospitals imaging needs in a unified way. O3 solution includes PACS, Radiology Workstation and RIS. O3 bears European Union's CE Marking (similar to FDA certification).

Open source healthcare information systems are gaining adopters in the public health systems and teaching medical centers around the world due to:
-- tremendous breath of functionality
-- their low cost ownership
-- availability of source code for purposes of customization

VistA has already been adopted by public health networks in Mexico, Egypt, American Samoa and is being adopted by countries such as Jordan. It has also been adopted by teaching hospitals in Finland, Germany and the US.

If you are interested, I would greatly appreciate an opportunity to have a phone appointment at a time convenient to you to discuss the

possibilities with VistA/O3...

Sincerely,
Bhaskar Rao
Sharon, MA
USA

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